

## **Typical Content of full-fledged Checklist**

### A. Introduction

1. Financial Matters.
2. Technology/Intellectual Property.
3. Customers/Sales.
4. Strategic Fit with Investor.
5. Material Contracts.
6. Employee/Management Issues.
7. Litigation.
8. Tax Matters.
9. Antitrust and Regulatory Issues.
10. Insurance.
11. General Corporate Matters.
12. Environmental Issues.
13. Related Party Transactions.
14. Governmental Regulations, Filings, and Compliance with Laws.
15. Property.
16. Production-Related Matters.
17. Marketing Arrangements.
18. Competitive Landscape.
19. Online Data Room.
20. Disclosure Schedule.